

Job Title: Biotech Product Manager – Bacterial Cellulose-Based Biomaterials

Location: Delft

Job Type: Full-time

Application Period: March 1, 2025 - April 15, 2025

About FoamLab:

FoamLab is an innovative startup dedicated to developing sustainable alternatives to traditional plastic foams. Originating from research at Delft University of Technology, FoamLab specializes in bacterial nanocellulose, a highly versatile and biodegradable material with diverse applications. With a strong commitment to environmental sustainability, FoamLab aims to replace pollutive materials like polystyrene with compostable and high-performance biopolymers.

Job Summary:

We are looking for an experienced and strategic **Biotech Product Manager** to drive the development and commercialization of our bacterial cellulose-based products. This role requires a deep understanding of biotechnology, product lifecycle management, and market dynamics. The successful candidate will work closely with R&D, manufacturing, and business teams to bring sustainable biomaterials to market.

Key Responsibilities:

- Define and execute the product strategy for bacterial cellulose-based applications.
- Collaborate with R&D and engineering teams to translate scientific innovations into commercially viable products.
- Conduct market research and competitive analysis to identify opportunities and challenges in the biomaterials sector.
- Develop and manage product roadmaps, ensuring alignment with company objectives and customer needs.
- Work with regulatory teams to ensure compliance with industry standards and certifications.
- Develop pricing strategies and go-to-market plans based on customer feedback and industry trends.
- Establish and nurture relationships with stakeholders, including partners, suppliers, and customers.
- Provide technical support and training to sales and marketing teams.
- Monitor product performance and drive continuous improvement based on data and user insights.

Qualifications & Experience:

- Experience in industrial biomaterials and/or sustainable applications.
- MSc or PhD in Biotechnology, Bioengineering, Design Engineering, Materials Science, or a related field.
- 3+ years of experience in product management, preferably in biotech, biomaterials, or sustainable products.
- Experience in market research, business strategy, and commercialization of scientific innovations.
- Knowledge of regulatory requirements for biomaterials.
- Excellent project management and cross-functional collaboration skills.
- Strong analytical, problem-solving, and decision-making abilities.
- Effective communication skills with both technical and non-technical stakeholders.

Preferred Qualifications:

- Extensive knowledge and hands-on experience in bacterial cellulose, biopolymers, and biomaterials.
- Familiarity with bioreactor scale-up and production processes.
- Background in industrial biotechnology or biomaterial development.
- Familiarity with at least one application area of Foamlab, such as sustainable insulation.

Benefits & Opportunities:

- Competitive salary and benefits package.
- Opportunity to work on cutting-edge sustainable biomaterials.
- Career growth in a dynamic and innovative startup environment.
- Professional development through industry conferences and collaborations.

How to Apply:

Interested candidates should submit a CV and cover letter to jeroen@foamlab.co. Applications will be reviewed on a rolling basis until the position is filled.

Join us in shaping the future of sustainable materials!